



INTEROPA HOLIDAYS LIMITED
21-23 Chilworth Street, London W2 3HA
E-mail: Interopa@interopa.co.uk
Website: www.interopa.co.uk

COMPANY PROFILE

British company:	Established in November 1974, privately owned. Company Registration Number: 1190602
Financial year:	1 st April – 31 st March
Assets:	Net assets exceeding GBP 2,000,000 and owner of the building and freehold of the building it operates from as well as two other properties with no mortgages attached
Chartered Accountant/ Auditors:	JB Klein & Partners: www.jbklein.com
Bank:	National Westminster Bank, 30 North Audley street, London W1A 4UQ, Account No: 01003879 – Sort Code 50 41 06
Passengers:	Total passengers to March 2007: 76,226 of which 56,174 were FITs and 20,052 were Group passengers. Total room nights 224,474 of which FITs 167,155 and Groups 57,319.
Staff:	30 in total at present. Multilingual.
System:	Fully integrated system (TRAVELSTUDIO) combines operations with accounts. TS is an advanced reservation system, fully integrated with the accounts and offers the possibility of XML interface with the client's system. Since December 2002 it has been possible to book our room blocks online through our website with an immediate confirmation: www.interopa.co.uk For more details please contact our IT Manager Carlo Lattuada carlo@interopa.co.uk Extranet with hotels will be soon available.

Today Interopa Holidays Ltd is one of the leading and most reputable inbound tour operators in the UK. The company has built a solid base of travelers not only from Italy but also from Scandinavia, Benelux, Greece, France, Eastern Europe, Middle East, USA, South America, New Zealand and Australia. Our clients are either tour operators/wholesales or travel agents:

The company's strength lies in its capability to negotiate competitive rates with suppliers, creativity, and dedication to excellence and knowledge of the products and services offered. This strength has certainly shone through. Interopa Holidays are the only UK inbound tour operator to have won the Queens Award for Export Achievement twice, the first being in 1989 and the second in 1995.

We offer to our clients a wide range of products which covers a variety of requirements:

- Hotel Accommodation in London and the UK
- Tailor made programs
- Theatre, Concert Packages
- Venue finding for conferences/meetings
- Football Packages in the UK, Italy and Spain
- Scotland by car
- Guiding and coaching services
- Restaurant bookings / Pub Tours (UK)
- Private transfers

Interopa Holidays holds many contracts and allotments:

- Contract rates with 200 central London hotels ranging from 2 stars to deluxe
- A total of approximately 500-room allocation daily throughout the year at various London hotels on a 7 day release basis
- Competitive rates with many hotels throughout the United Kingdom

Interopa Holidays has two operations departments with multilingual staff:

- 1) FIT Department for individual bookings
- 2) Groups Department for:
 - Touring Groups
 - Special interest groups
 - Conference/Congress groups: Pre and Post Tours
 - Student Groups
 - Study Tours
 - Incentives
- 3) Sport Department

Further details, i.e. Bank References, Audited Accounts by Chartered Accountants can be supplied on request.

